

## PRICING & LICENSING

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There are two basic licenses for EnergyCAP Enterprise, an End – User License or a Consultant License. Since pricing is highly dependent on a number of variables we cannot post definitive pricing. To get a pricing quote please click [here](#) to see the next section titled “Getting a Quote” or contact an EnergyCAP Canada sales representative.

### End – User License

Pricing for EnergyCAP Enterprise depends on a number of variables. Taken into account is the overall scope of your organization, complexity of license (which optional modules need to be included), and complexity of the implementation. Typically for end-user licenses that are hosting the database internally the fees are broken into four separate categories; the one-time license fee, implementation fee, training fee, and an annual maintenance fee that includes upgrades and tech support that begins in the second year. For organizations that elect to have EnergyCAP Canada host their database (OnLine Version) they can either purchase a license outright and pay an annual hosting fee OR pay an annual fee that includes the license and maintenance fee.

### Consultant License (to track third party data)

Pricing for a Consultant license of EnergyCAP is different than for an end-user license. The difference between this license and an end-user license is that the Consultant license allows the user to track third party data (data from your clients’ buildings) as compared to the user tracking its own data. Consultants pay an annual fee based on the total number of meters combined in all databases. For high volume users, licenses can be priced on a per bill processed basis. Fees are dependent on the volume in the database and the optional modules purchased. Contact an EnergyCAP Canada sales representative for pricing.

### Adding Modules to a License

If, at any time, you would like to add additional license features, modules, or data services to your current license of EnergyCAP an ECC sales representative will be happy to work with you. Please contact our sales office and we can give you more information on any of the additional features as well as get you pricing information. The additional modules and services available include:

#### Modules

- Interval Data Tracking
- Bill Splits
- Bill Export to Accounting
- Bill Import via Flat File or EDI 810
- Sub-meter Tracking
- Cost Avoidance
- Web Client

#### Data Services

- Weather data
  - Greenhouse Gas Conversion Factors
  - Interface to ENERGY STAR
  - Outsource Bill Process
  - Import Electronic Bills
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# GETTING A QUOTE

Pricing for an End-User license of EnergyCAP Enterprise is based on a number of different factors for both the license and implementation scope of work. In order for us to get an accurate understanding of your organization's needs, please fill this questionnaire to the best of your knowledge. Fax to 416-362-8131 or email to [Sales@EnergyCAP.ca](mailto:Sales@EnergyCAP.ca)

## Scope Details

Annual Utility Volume (\$) of all facilities or Total Area (sq. ft.) of all facilities	
Total Number of monthly Utility Bills for all purchased utilities	
Total Number of utility meters	
Total Number of submeters including physical and virtual (if you have any)	
Number of deregulated accounts with 2 bills each	
Total Number of Buildings	
Commodities to be tracked (electric, gas, water, fuel oil, trash, telecom, units of production, hotel guest nights, etc.)	
Does your company predict more than 25% growth in the amount of meters or buildings in the next ten years?	
Where would you prefer the database to reside and how would you like to connect to it? 1. On your internal Microsoft SQL Server 2000 (or later) and you connect via LAN 2. On your internal Microsoft SQL Server and you connect via intranet/internet/WAN 3. Good Steward Software-hosted server and you connect via internet 4. On a stand-alone PC.	

**What Optional license features you require. To review these optional features in detail, please click here to download the EnergyCAP Overview PDF.**

Cost Avoidance?	
Interval Data Tracking?	
Track Submeter Readings?	
Split Bills by Percentages?	
Export Bills Electronically to Accounting for Payment?	
Accruals?	
Import Bills Electronically from Vendors using EDI 810 format?	
Access Database via the Internet and/or Access the Read-Only Web Browser for Web Reporting?	

## Optional Data Services

Would you like to receive electronic web-based conversion factors for Greenhouse Gas emissions?	
Would you like to automatically download weather data? If so how many stations will you need data for?	
Would you like to automatically submit your data to ENERGY STAR? If so how many buildings would you like to submit?	

## Implementation Details

Are you currently tracking all of your utility information? Is so in what format or database?	
Would you like to import historical data? If so, how many years?	
Are you interested in a full turnkey solution in which Good Steward Software collects all historical data, converts the data, imports into EnergyCAP, and performs all manual entry of setup data?	
If you're interested in exporting billing data to your Accounts Payable system, what is your AP system?	
If you're interested in importing billing data from your vendor, what format(s) will your vendor provide? (EDI 810 or flat file format?) How many different vendors?	
If you're interested in importing interval data, where are you getting it from (vendor website, data acquisition system, etc?) and what format is it in?	
If importing interval data how many meters?	
If you're interested in using EnergyCAP to track your submeter data, how are you currently tracking your submeters (manual, electronic)?	
Do you have complex submeter formulas in which virtual accounts will be needed? If so how many?	
Do you split vendor bills by % for cost allocation or chargebacks? How many accounts are split?	